2019 Family House Year in Review

7-year-old Leya with her sisters Jo Jo (2 years old) and Julianna (16 months)

Photo by Taylor West
Dear Family House Friends:

What a great year this has been for Family House! If you’ve been following us on Facebook, Twitter, or Instagram you’ll know that this has been one of the most eventful years at the Nancy and Stephen Grand Family House. The long-anticipated Chase Center is open, home to our favorite basketball team, the Golden State Warriors, and we’re delighted to call the entire organization our neighbors. New board member, John Beaven is the SVP of Ticket Sales and Services, and we’re thrilled to welcome him. The Giants continue to be family favorites, including volunteers Jan and Dave Dravecky. For sports fans, Family House is right between our two mega sports teams.

The opening of the Chase Center signals an almost completed Mission Bay neighborhood with a whole slate of new businesses and volunteers. The increased foot and automobile traffic bring challenges, such as getting an ambulance from Family House to the house with Mayor Breed, who visited Family House this summer. The Mayor’s first order of business was to greet the families and play with the children here, just like everyone else does.

Our events continue to break all records, thanks to the leaders who run them. Jeff Smith and Scott Miller co-hosted our renowned Cabernet for Connoisseurs wine auction, which raised a record record-breaking $1.3 million, only to be outdone by gala co-chairs, Ron Conway and Kim Scurr, who brought the house down with the most sponsorships and guests ever at star power. We are indebted to them all.

And finally, special kudos go out to everyone who has contributed to our updated music program! Steinway & Sons, The Moca Foundation, the Schwartz family, and the Kurtin family have come together to make music available to everyone who stays at Family House, which is a great addition and very popular!

While this is only a snapshot of our year, what keeps us going is our community. Your compassion and continued support of our important mission are gifts that mean the world to the very families who need it the most. Thank you!

Alexandra E. Morgan, CEO

To our Family House Community:

It is with great pleasure that I deliver my first message as the new Family House Chairman. For the past seven years I served as Treasurer, and I am thrilled to continue to serve Family House in this new capacity.

Our board is rich in talent and devotion to Family House, and brings diverse skills and perspectives to guide our future. It is an honor to work with this group. I would like to personally thank our most recent board chairs Steve Goldfarb and Scott Miller for their fantastic leadership and mentorship, and welcome Doug Wall as our new Treasurer.

Over the past 38 years, the Family House staff, donors, volunteers, and community partners have worked together to serve over 60,000 families. Our state-of-the-art 80 bedroom facility, just three years old, is already at capacity. Looking into the future, the growth of pediatric research, specialties, and treatment, combined with trends in outpatient care, will present an opportunity for Family House to expand and serve a greater number of families each year. We embrace this challenge, as no family should ever be denied a welcoming environment, free from all financial concerns, as their child is being treated for cancer or other life-threatening illnesses.

The Family House staff, led by CEO Alexandra Morgan, are without question the best in the business. Beyond being consummate professionals, they bring to work each day an unmatched level of compassion to our families that brings comfort, dignity, and respite when the families need it most. This is the magic that is Family House.

In Memoriam:

Jesse B. “Barry” Grove, III
1942–2019

When Barry’s son, Christian, passed away from liver cancer at the age of 7, Barry was inspired to make a difference and help other families battling pediatric cancer. As an attorney, Barry’s expertise was instrumental in establishing the original Family House on Irving Street, and we remember and honor his contributions toward helping thousands of families each year. Barry is survived by his wife Leanne, and children Barry, Ted, Vanya, and Kate. We are grateful to Barry for his contribution in helping so many families.
When families come to San Francisco for their child’s medical treatment, they are often away from their home and community for extended periods of time, and Family House becomes their support network. More than 5,000 volunteers annually cook meals, bring therapy dogs, play games, do arts and crafts, host parties, and build connections to make families feel supported during the most difficult time of their lives.
Salesforce hosts monthly birthday parties with pizza, cake, and presents

Halloween Trick or Treating

You don’t have to say it twice when it’s time for a celebration at Family House! Whether it’s a birthday party or a holiday, our community of 5,000 volunteers steps up to make sure families feel supported and celebrated, even when they’re far from home.
Kids Helping Kids

The Volunteer Program is regularly supported by school and youth groups in the Bay Area, including Live Oak School, Mill Valley Middle School, St. Ignatius College Prep, ServiceCorps, National Charity League, Girl Scouts, and more. Not only are young people learning about the importance of giving back, they’re making real, lasting connections with their peers, and are truly becoming the next generation of service leaders.
In 2013, just west of the Hopi and Navajo Reservations in Cameron, Arizona, Joy Littlesunday was born with SCID—Severe Combined Immunodeficiency—an autoimmune disease that runs in Native American populations. To save Joy’s life, the family was flown to the UCSF Benioff Children’s Hospital in San Francisco, more than 800 miles away from home.

At 3 months old, Joy received a bone marrow transplant, which was successful, but followup treatment and monitoring meant that she had to stay close to the hospital. For over a year, Family House enabled Joy and her mother, Tina, to stay close to medical care while living in a supportive, homelike community. Joy’s father, Jarvison, and her siblings made the trip up to visit from Arizona as often as possible. During that year, all of Joy’s “firsts” were at Family House—first Christmas, first steps, first birthday.

Living as a family divided was hard. “Without this place, I don’t know what we would be doing,” Tina said. “But I miss home, and I miss being a whole family.” The other parents and families staying at Family House become a community and family for those who are far from home.

In 2019, Joy and her family have been back at Family House for weeks at a time for additional medical treatments. The family was here last Christmas, and Joy celebrated her 6th birthday with us this June. One of the sweetest little girls you’ll ever meet, Joy loves to sing and dance, and 100% lives up to her name—she is simply a joy to be around.

“Family House houses a lot of children with SCID and children with serious illnesses. That’s why we feel safe here. Family House is clean, and it is a safe place for Joy to get better. We come through the doors, and we feel the love. It feels like home,” Jarvison said. “We see Family House in our future for a long time.”

All of Joy’s stays at Family House are 100% cost-free, and will be, for as long as she needs to come to San Francisco for medical treatment. No family ever receives a bill for staying at Family House, thanks to the generosity of donors who make sure that our home away from home is always there for those who need us.

Hear more about Joy’s journey at familyhouseinc.org/JoyLittlesunday

“Only at the Family House will we find the true rest that we need to support Joy while she gets better.”

-Joy’s father, Jarvison
Meet & Greet with SF Giants' Buster Posey & family

SF Giants' Tyler Cyr

Google and Pixar hosted a release party for Toy Story 4

49ers Ronnie Lott at Christmastime

K-PAX Racing Team visit

Mathilde Froustey & Tiit Helimets of the San Francisco Ballet

Memories to last a Lifetime

A huge thank you to each of our celebrity visitors - your gift of time means the world to Family House families - these are memories they will cherish for a lifetime!
2018 Financial Summary

A variety of income sources as well as sound fiscal oversight enable Family House to continue to deliver on our mission while meeting our annual operating costs of $4.0 million. A variety of income sources as well as sound fiscal oversight enable Family House to continue to deliver

<table>
<thead>
<tr>
<th>Total Revenue: $4,347,871</th>
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<tbody>
<tr>
<td>Total Expenses: $4,059,417</td>
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**How Funds Were Used**

- Program Services 76%
- Administration 10%
- Fundraising & Outreach 14%

**Total Expenses:** $4,059,417

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**Foundations & Corporate Donors**

We gratefully acknowledge the many foundations and corporations whose generous support in the past year has allowed us to offer worry-free care to families in medical crisis, 100% free of cost.

**Family House Received Top Ratings for Fiscal Responsibility**

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**Sources of Income**

- Special Event Proceeds 41.1%
- Individuals 29.1%
- Corporations/Foundations 24.8%
- Room Reimbursements 2.6%
- Other 1.9%
- Interest 0.5%

**Total Revenue:** $4,347,871

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**I and B Inc., Museum of Ice Cream**

**Collester Genomics**

**I&Only**

**Collector Health**

**Carrington- Johnson & Associates**

**Communications**

**CoreFlower Yoga**

**Country Builders Construction Group**

**Credit Suisse**

**Courtney Foundation**

**Cox Home Group**

**Do It For The Love Foundation**

**Dorn Foundation**

**Doral Family Fund**

**Dubuque ED Construction**

**Dropbox Foundation**

**Ed & Betty Manoyan Foundation**

**Edith Rose Foundation**

**Entercom San Francisco**

**Enterprise Manufacturing Foundation**

**The Episcopal Church of St. Mary the Virgin**

**ES Wines**

**Everyway**

**Fairchild Capital Management**

**FICO**

**First Republic Bank**

**Frank A. Campini Foundation**

**Funtoys**

**G2 Insurance Services**

**Gashita Landscape Management**

**Genentech**

**Genentech Foundation**

**Ann and Gordon Getty Foundation**

**GL Partners**

**Golden State Warriors**

**Google**

**Grand Rounds**

**The Green Cross**

**Grey Creek Viticultural Service**

**Hamel Charitable Lead Trust**

**Hand-on Bay Area**

**Hawthorne**

**Hellman & Friedman**

**Henry Lee, LLC**

**Herb Lamb Vineyards**

**The Herbst Foundation**

**Hilpipa, LLC**

**Holy Name Preschool**

**Home Depot**

**Hopkins & Carley**

**Horizon Pharma**

**Hourglass Vineyards**

**The Huntington Hotel**

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**IA Interior Architects**

**IPM Investors**

**Inner Sunset Community Advocates**

**Integrated Project Management Company, Inc.**

**InterPacifc Group, Inc.**

**Ilias Trading Corporation**

**J & M Foundation**

**John Jay Hopkins Foundation**

**Jordan & Kyes Memorial Foundation**

**Joyce & William Bramman Foundation**

**JP Morgan**

**The Kalmanovitz Charitable Foundation**

**Keurig Technologies**

**Kilroy Realty Corporation**

**K-PAX Racing Launch Inc.**

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**Lisa Stone Piratella Family Foundation**

**Lockton Insurance Brokers, LLC**

**Maintenance Supplies & Marketing**

**Making Waves Academy**

**Marina Middle School**

**Merritt International, Inc.**

**Mission Family Vineyard**

**Mckesson**

**Meta**

**Melia Estates & Winery**

**Momence Morri**

**Merck & Co., Inc.**

**Metropolitan Capital**

**Milton and Ruth Berman Family Foundation**

**Mirasol Foundation**

**Mission Bay Conference Center**

**The Moca Foundation**

**Monterey Peninsula Foundation**

**Morgan Stanley Foundation**

**National Labs Inc.**

**National Rural Electric Cooperative Association**

**NBC Sports Bay Area Network for Good**

**Nabob Brothers Associates, Inc.**

**Nicholson Family Foundation**

**Northern Trust**

**Oceania Cruises**

**Oleka for Good**

**Oleka, Inc.**

**Opel Productions**

**The Ochoy Family Foundation**

**Page-Wine Callers**

**Palladino**

**Palo Alto Media**

**Parexel Media**

**The Peninsula Beverly Hills**

**Pergo Foundation**

**Peter E Sills Family Foundation**

**PG&E**

**Presidential Financial**

**Pulido- Walker**

**Pulte**

**Ram’s Gate Winery**

**Real Restaurants**

**Rekubek Wines**

**Rialto Wines**

**Rising Foundation**

**Santander**

**Scientific American**

**Salesforce.org**

**San Francisco Giants**

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**San Francisco Giants**

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**Sunset Heights Association of Responsible People**

**The T & M Frankel Foundation**

**Target Corporation, Inc.**

**There With Care of the Bay Area**

**Three Bridge Wealth Advisors T-Mobile**

**Towbin Building Services**

**US Bank**

**Bank of America**

**US Bank**

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**Wender Weis Foundation gift for Fozzy’s Toy Room**

**Wendy’s**

**Wendy’s**

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**4** Donor list as of September 30, 2019 of donors $250 and above or in-kind donors of $1,000 and above. While every effort has been made to accurately represent our donors, we apologize for any errors or omissions.
The generous support of these dedicated individuals made a profound impact on the lives of thousands of kids and caregivers by providing physical comfort and emotional support so that families could focus on their child’s healing.

Individual Donors*

Individual Donors* continued

* Donor list as of September 30, 2019 of donors $250 and above or in-kind donors of $1,000 and above.

While every effort has been made to accurately represent our donors, we apologize for any errors or omissions.
Individual Donors* continued

(Beth & Dr. Kevin Shannon)

A House Filled with Music

John Beaven

Shaina Kerrigan

Welcome New Board Members

Michele Brach

Steve Soja

Mark Jones

Collin Williams
Signature Events

With the incredible support of our corporate and individual donors, many hardworking volunteers, and visionary event co-chairs and committee members, Family House is able to execute on our signature fundraising events each year. These events feature dedicated community members and play an important role in raising money and awareness for Family House. Funds raised directly impact the more than 4,000 family members that stay with us each year and ensure that we can continue to provide the supportive care services, amenities, and uplifting experiences that truly make Family House a home away from home, always 100% free of charge.
Thank you to These Recurring Corporate Volunteer Groups

400 corporate volunteer groups donated their time in 2019 to provide vital support for Family House families. These companies return again and again to Family House and consistently show how much they care:

We are incredibly grateful to each of the 5,000+ volunteers who, to date, have contributed over 15,000 service hours in 2019. Their hard work and love truly makes Family House a home away from home for the families that stay with us, and extends the reach of our on-staff team. The ratio of volunteers to staff is 166:1!!

We would like to give recognition to a few of the companies who have made a special commitment - giving many hours of time, and contributing in additional, notable ways, as well.

In addition to donating Salesforce user licenses, every month, volunteers from Salesforce host the Monthly Birthday Pizza Party; everyone in the house is invited to join for dinner, cupcakes, and merriment, and everyone celebrating a birthday gets a special gift! Groups volunteer at Family House for team-building projects, and their New Hires program encourages employees to spend part of their orientation week volunteering. Over 1,000 Salesforce employees have contributed their time this year! And they were a Platinum Sponsor of the 2019 Ohana Gala!

Okta donates product and sponsored this year’s Ohana Gala. Their employees contributed over 450 volunteer hours in 2019: they hosted the Summer Carnival, did special projects throughout the year, and all of their New Hires spend a morning hosting Family Breakfast. Over 260 Okta employees volunteered in 2019!

Over 80 volunteers from Home Depot undertook the first major volunteer-led home improvement project in the Nancy & Stephen Grand Family House, and in the process contributed 590 service hours!

In addition to volunteer hours at Family House, Dropbox employees held a company-wide toy drive & contest to stock Fozzy’s Toy Room! Over 60 Dropbox employees have volunteered this year!

Mission Bay neighbors Cisco Meraki host Family Dinner twice a month - their “Spaghetti and Meatballs Night” is legendary amongst the families! 100 volunteers in 2019!
We are grateful for our many community partners who provide a variety of services and support for Family House families, including:

- Student concerts by the San Francisco Conservatory of Music
- Activities by Camp Okizu, which provides summer camp for children with cancer and their families
- Professional photographer portraits by Flashes of Hope
- Healthy eating classes at Family House and Oracle Park by Giants Garden staff
- Grocery support for families thanks to There with Care
- Arts and crafts activities by Project Sunshine
- Movie-making classes with BayKids Studios
- Wender Weis Foundation for Children provides unique SF experiences for families

Here are just a few of the cause-related partnerships that benefited Family House this year:

- Tony’s Pizza Napoletana 10th anniversary summertime pizza promotion raised $20,000 and awareness for Family House
- Christopher Salon Charity Day - all salon proceeds from the day benefited Family House
- Local Bed Bath & Beyond stores selected Family House as a holiday fundraising partner
- Rock band Train now has 2 wine labels: The Save Me, San Francisco Wine. Co. and Drops of Jupiter—each with several varietals. Every bottle sold benefits Family House
- Entercom Radio broadcasted Family House public service announcements on Alice Radio, KCBS, Alt 105.3, Q102.1, and 95.7 The Game
- Bobby “The Bunny” Thomas’ 50th birthday dance party raised over $25,000 for Family House
The Young Professionals Advisory Council (YPAC) is a group of diverse and passionate leaders who build awareness of Family House as a place of hope. Through fundraising and volunteering, YPAC engages the community and actively supports Family House's mission to serve as a family-centered home away from home to families of children with cancer and other life-threatening illnesses.

This year, Salesforce opened the Ohana Floor at the top of the Salesforce Tower to nonprofits and community groups, and YPAC hosted a Childhood Cancer Awareness Month fundraiser, Secret Garden Party, raising critical funds to help Family House families.

Learn more about the Family House Young Professionals Advisory Council at familyhouseinc.org/YPAC.
Family House serves as a home away from home for families of children with cancer and other life-threatening illnesses by providing physical comfort and emotional support, free from financial concerns.

16-year old cancer survivor Fernanda with her sisters, Paty (9) and Myluna (6) at the Family House Summer Carnival

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